

Guided Learning, Upskilling & Engagement Analytics

www.MyEnablement.com



Sales Partner Upskilling

My Enablement offers comprehensive tools to deliver your guided learning content and track sales partner engagement in real time.



My Enablement is a turnkey sales enablement platform that has proven to enhance partner participation, elevate product knowledge, drive revenue growth and provide performance insights through structured learning plans.

My Enablement Success Cases





"My Enablement has helped grow our partner's revenue by 60% for 3 consecutive years. It's the perfect platform to manage and deliver our guided learning content..." - Michelle Z., Hewlett Packard/HPE

Lenovo

Lenovo's enablement campaign achieved a 100% engagement level, with sales partners participating in a leaderboard gamification learning program across multiple regions.

WIVIDIA.

NVIDIA's enablement campaign achieved an overall partner engagement level of 98%, with sales partners participating in a custom-themed, self-paced curriculum program that delivered the supplier's structured learning content.

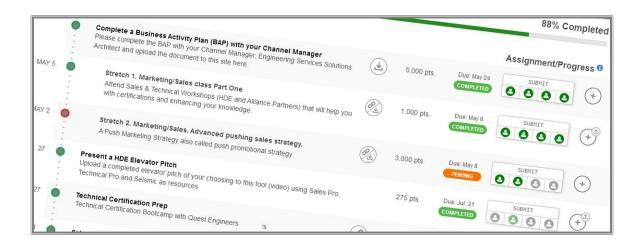


Veeam leveraged the My Enablement platform to upskill training partners on new Cloud products and services. The platform provided a branded, self-paced curriculum experience that delivered and tracked partner engagement with their structured learning content.

Platform Key Features

The *My Enablement* platform was designed specifically for the <u>Supplier</u> ▶ <u>Distributor</u> ▶ <u>Sales Partner</u> industry model but can also apply to any other sales team upskilling campaigns.

Activities & Milestones



Structured learning plans can be presented to your sales partners as a series of milestones in a campaign timeline.

Assigned activities are measurable tasks that can include attending webinars, obtaining certifications, watching videos, uploading materials, completing assessments, and more.

- Incremental & Paced Learning Content Delivery
- Offer Leaderboard Competitive Gamification Modes
- o Provide a Self-Paced (non-competitive) Curriculum
- Automated Reminders, Weekly Summaries, and more

Program Branding & Themes



The *My Enablement* platform tools help you tailor your campaign's gamification experience with fully branded & themed custom imagery.

- Incremental & Paced Learning Content Delivery
- o Offer Leaderboard Competitive Gamification Modes
- o Provide a Self-Paced (non-competitive) Curriculum

Built-in Assessment Tools



Provide *Quizzes*, *Pre-Tests*, *Final Exams* & *Surveys* during your campaign to encourage more mindful curriculum engagement and content retention.

- Provide Pre and Post Curriculum Assessments
- Offer Assessment Retake Options
- Completion/Threshold Requirements (optional)
- Provide Post Campaign Surveys
- Easily Accessed Assessment Results

Additional Features







The *My Enablement* platform provides *Automated Processes* as well as *Al/Gen* processes that help save your program managers time and resources.

Other Features Include:

- Real-Time Partner Engagement Analytics
- o Powerful, Feature-Rich Setup and Mgt. Tools
- Automatic Campaign Cadence Reminders
- Automatic Partner Milestone Reminders
- o Built-in Announcement Tools
- Built-in Partner Registration Tools
- Real-Time Dashboards & Reporting
- o Deal Registration Reporting
- Deal Data Export Tools

The *My Enablement* platform has helped some of the largest companies in the world bring their Sales Enablement and partner-guided learning to the next level.

Give us a call for more details or to discuss our campaign package options!



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